About Us Place Your Ad The Hatchet is Rates and Color Go Beyond What GW Reads Tech Specs Designing Your Ad Rates and Color What GW Reads classifieds special issues contact us publication dates deliver your message with confidence and vibrance [Rates and Color] I am a: national retail client or agency So we can customize your ad rates, please select your client type 🕨 local retail client (Va., Md., D.C.) GWU department or organization Jump to: color rates inserts & stickers online discounts creative services 2010-2011 DISPLAY AD RATE As a local retail client: A display ad is \$14.75 per column inch. Black & White » **Spot Color** » Give your ad some pizzazz with a single color. As a retail client: Spot color is \$2.00 per column inch. Minimum is \$30, maximum is \$150. **Full Color** » Unleash your ad's potential with MAKE YOUR AD POP OUT full color. Color is an excellent way to make your ad stand out. The Hatchet now As a retail client: offers color per column inch, and our new rates make color more Full color is \$5 per column inch. affordable than ever! Please contact your sales representative to learn Minimum is \$75, maximum is \$375. more about making color work for you. INSERTS ONLINE ADVERTISING Inserts are \$85 per thousand. Size **Pixels Monthly Weekly** Daily Tower 120 x 240 \$137.5 \$38.5 \$7.7

<u>As a local retail client</u>, you may run a minimum of 3,000 inserts per issue and a maximum of 11,500.

### Full creative services are available for \$25.

250 x 250

Square

Discounts are available, based on a contract's length or total spending.

\$250

\$70

\$14

<u>Contact us</u> for details. For more information on online advertising, see <u>Go Beyond</u>.

## DISCOUNTS

#### As a retail client:

**Pre-pay:** Receive a 5 percent discount on your total contract when you pay by the 5 p.m. deadline.

**Non-profit:** Organizations are offerred a 10 percent discount that cannot be combined with volume discounts. Proof of non-profit 501(c) (3) status is required.

**Online:** Further discounts are available for online advertising, based on a contract's length.

**Volume Contract:** Discounts can be obtained based on total column inches for a single contract. To determine column inches, multiply the width of the ad in columns (1-6) times the height of the ad in inches, then by the total number of runs.

**Spending:** New this year, clients can earn discounts for total spending. That means that your web ads and inserts can be counted towards your contract fulfillment. Reach a certain spending level and earn a great rate!

**Pick Up:** Also new this year, run the same ad in two consecutive issues and the second ad will cost only \$12 per column-inch (\$14 for national clients). Cannot be combined with other discounts.

Discount	Volume	Dollars
5%	130-194 c.i.	\$2,000
10%	195-259 c.i.	\$3,000
15%	260-324 c.i.	\$4,000
20%	325-389 c.i.	\$5,000
25%	390-454 c.i.	\$6,000

contact us terms of contract publication dates

Advertising • (202) 994-7682 • ads@gwhatchet.com • Fax (202) 994-1309



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# CREATIVE SERVICES

#### **Rates for creative services:**

Full creative services	\$50
Editing, reformatting	\$25
Design for online ads	\$25

For more information on creative services, see **Designing Your Ad**.

**Full Rates** » Our Local Retail Rate Sheet is available as a PDF document.



View all PDF documents.

For contracts and to place an order, see Place Your Ad.